

**You're
saving
energy to
improve
the
bottom
line.**

**Smart
move.**



Making your business more energy efficient is a smart move in protecting your bottom line. You can also use programs and rebates provided by your community-owned utility to save your business money.

New Construction Design Assistance Program

Whether you're planning a new building or expanding your existing facility, our program can help your build for energy efficiency, peak load reduction, and improved systems performance.

Our energy experts offer technical assistance and blueprint review to identify potential energy saving opportunities with your lighting, HVAC and other building systems. We also provide financial incentives to help you construct a high performance building that delivers benefits throughout its life.

RFP for Energy Efficiency

The RFP for Energy Efficiency program encourages investment in cost-effective, energy-saving projects by inviting large power customers to submit competitive

proposals for upgrades to equipment and systems within existing facilities. Grant funding of up to \$250,000 is awarded in each round of project bidding.

This program is open to all qualified commercial, industrial and institutional power customers served by your utility and their power supplier, WPPI Energy. Visit www.wppienergy.org/rfp for details.

Efficiency Improvement Incentives

Consider energy efficiency if you're planning to upgrade or replace equipment. These incentives are designed to help you increase your energy efficiency and lower your energy costs.

We can also help you with custom incentives tailored to your specific project and provide study grants to further examine potential energy projects, including compressed air surveys, pump analyses, process evaluations and other specialized technology reviews.

To learn more about incentive amounts and how to receive your cash back reward see the reverse side.

Prescriptive Rebates

Get prescriptive rebates when you install the following lighting products; refrigeration and food service equipment; and motors and drives.

Qualifying products must be found on the Consortium for Energy Efficiency (CEE) product list. This list can be found under "Commercial Lighting" at www.cee1.org.

Compact Fluorescent Fixtures and Lamps	Incentive Per Unit
Compact Fluorescent Light Bulbs (CFL)	\$1.50
Specialty CFL (Down Lights, dimmables and 3-Way bulbs)	\$4.00
CFL Fixtures	\$20.00

Efficient Fluorescent Lighting	Incentive Per Unit
<p>High-Performance T-8 Ballasts and Lamps; replace or retrofit your T12 or standard T8 lighting system with CEE Qualified High Performance T8 systems.</p> <p>Qualifying products must contain high lumen, long life F32T8 lamps (minimum >3100 initial lumens, 24,000 hour rated life) from the CEE "High Performance T8" list.</p> <p>The lamps must be paired with a high-efficiency electronic ballast from the CEE qualified product list.</p>	<p>\$2 to \$25</p> <p>Amount dependent on number of lamps per fixture.</p>
<p>Reduced Wattage T8 Fluorescent Lighting Systems; replace or retrofit your T12 or standard T8 systems with 25 or 28 watt CEE Qualified Reduced Wattage T8 systems.</p>	<p>\$.50 no ballast replacement</p> <p>\$3 to \$9 with ballast replacement; amount dependent on number of lamps per fixture.</p>
<p>High Bay Fluorescent Fixtures</p> <p>One for one replacement (except as noted) of specific wattage HID (Metal Halide, Mercury Vapor and High Pressure Sodium) or Incandescent fixtures with T8 or T5HO High Intensity Fluorescent Fixtures with electronic ballasts.</p>	<p>\$35 to \$160</p> <p>Amount dependent on number of lamps per fixture.</p>
<p>Other Efficient Lighting Technologies</p> <p>Pulse Start Metal Halide</p> <p>Occupancy Sensors</p> <p>LED Exit Lighting</p>	<p>\$75</p> <p>\$20 - \$50</p> <p>\$12.50</p>

Refrigeration and Food Service Equipment	Incentive Per Unit
Central Packaged & Split System Air Conditioning & Air Source Heat Pumps	\$25 - \$35 per ton
Air and Water-Cooled Chillers	\$15 per ton
ENERGY STAR® Solid Door Refrigerators and Freezers	\$50 - \$150 per unit
ENERGY STAR® Ice Machines	\$150 - \$500
Vending Equipment Controllers (for cold beverage machines)	\$50
ENERGY STAR® Pre-rinse Sprayers	\$25

Motors and Drives	Incentive
Variable Frequency Drives	\$60 per Horse Power
Premium Motors	\$2 to \$8 per Horse Power

How to Get Your Cash Back Reward

To begin your process, pick up an application at:

Negaunee City Hall
 319 West Case Street
 PO Box 70
 Negaunee, MI 49866
 906-475-7700 ext. 16

- Provide supporting information and obtain pre-approval from the utility office for the project.
- Purchase and install qualifying equipment.
- Return your completed application with an itemized receipt, invoice or proof of purchase to city hall. Your rebate will come in the form of a bill credit. Minimum equipment efficiency standards apply.

Note: Incentive levels are valid through December 31, 2010. Program funds are limited and available on a first-come, first-served basis.